



"Let us not look back in anger, nor forward in fear, but around in awareness."

~ James Thurber (American writer 1894-1961)

Head into 2012 with a business plan to overcome the housing economy and prepare for a stronger year! Join the Builders & Remodelers Association of Northern New Jersey for a strategy session and conversation with building industry experts as you prepare for 2012 and beyond.

2012 Business Planning and Strategic Sales

Our BRANNJ guest speakers panel:

- ◆ **Joe Riggs, Group President K. Hovnanian Companies (National Builder)**
Mr. Riggs joined the company in 1993 and is responsible for homebuilding operations in five states.
- ◆ **Eric Witmond, CEO Woodmont Properties (Multi-family, Commercial)** *Mr. Witmond was named one of the most influential people in NJ Real Estate by NJBIZ Real Estate Report 2010-Power 50.*
- ◆ **Glen Lumia, Creative Design (Northern NJ Builder/Remodeler)** *Mr. Lumia was named one of the Top 500 Remodelers for 2010 as well as named a finalist for the Fred Case Remodeling Entrepreneur of the Year Award 2010 and has won numerous awards including NJBA Remodeler of the Year and Remodeler Hall of Fame.*
- ◆ **Timothy J. Touhey, CEO of the New Jersey Builders Association (Industry)**
Mr. Touhey serves as Executive Vice President of NJBA and leads the statewide Association's member education and advocacy initiatives.
- ◆ **Carol Short, COO of The New Jersey Builders Association (moderator)** *Ms. Short serves as Chief Operating Officer of NJBA and focuses on Governmental Affairs.*

Date: Tuesday, November 29th, 2011

Place: Fiesta Banquets

255 Route 17 South

Wood-Ridge, NJ 07075

Time: 6:00 PM

Investment in your future:

\$55.00 BRANNJ member

\$65.00 Non--member

Delicious Buffet Dinner included. Cash bar available.

MAKE CHECK PAYABLE TO BRANNJ

P.O. Box 1236, Maywood, NJ 07607
201-843-6868 (Fax: 201-843-0166)

Please fax or email this form to kathleen@brannj.org

Name: _____

Company: _____

Address: _____

City: _____ State: _____ Zip _____

Phone: _____

Enclosed is a check in the amount of _____

Number of attendees @ \$55 _____ @ \$65 _____

Charge my VISA / MC / AMEX (*circle one*)

Card No. _____ Exp: _____ Code: _____

Invest in the Building Industry!

Submit sponsorship type by 11/22/11

Event Sponsor: Limited to five (5): \$500.00

(Thank you to: Reno's Appliance, Van Natta Mechanical and ProBuild)

Table Sponsor: \$125.00

Building Industry Sponsor: \$75.00

There are no refunds after Friday, 11/25/11

Contributions or gifts to BRANNJ are not tax deductible as charitable contributions for Federal Income Tax purposes. They may be tax deductible under other provisions of the Internal Revenue Code.

